

FUND PERFORMANCE

Well-managed charitable funds benefit our community now and in perpetuity. Donors start funds with a minimum gift of \$25,000 to benefit the causes that they choose. These funds are then invested, with a portion of the funds spent each year according to the spending policies that the donors choose at the time the funds are established.

Professional investment managers invest the Community Foundation's assets in accordance with the Community Foundation's investment policies. Investment performance is monitored and overseen by the Investment Committee, comprised of Community Foundation trustees and others with investment expertise. The Community Foundation's financial statements, including investments, contributions, and future interests, are audited annually by an independent auditor and are available for public review.

Investment Options

Hundreds of named Community Foundation funds are invested as follows:

THE GROWTH OPTION

Growth to a certain benchmark defines this option. Almost the entire portfolio is held in equities. When the fund reaches the intended benchmark, it is transferred to another investment option to start awarding scholarships and/or grants.

THE BALANCED GROWTH OPTION

Growing the fund at an acceptable level of risk defines this option that is generally used for quasi-endowment funds. This portfolio has tiered investments, with the majority in equities and smaller amounts in other instruments.

THE BALANCED INCOME OPTION

Producing income while growing the fund defines this option generally used for endowment funds. This portfolio holds tiered investments, with the majority in fixed income instruments and smaller amounts in equities and money market funds.

THE MAINTENANCE OF PRINCIPAL OPTION

Preservation of principal is this option's only objective. This portfolio is held in money market accounts and certificates of deposit.

THE ALTERNATIVE INVESTMENT OPTION

Donors establishing a fund with \$500,000 or more may recommend an investment manager and strategy, subject to the approval of the Community Foundation's Board of Trustees.

Administrative Budget

Because 100 percent of every donation is placed into a charitable fund according to the donor's instructions, the Community Foundation meets its operational expenses through:

THE ADMINISTRATIVE FUND

This permanent fund was created in 1990 to support the Community Foundation's operations and community education activities.

MANAGEMENT FEES

An annual management fee is assessed on the market value of each component fund. Please see page 74, "Fund Types," for detailed information.

THE WIDENING CIRCLES SOCIETY AND PARTNERS IN PHILANTHROPY CAMPAIGN

This annual campaign raises money specifically for the Community Foundation to invest in community outreach to promote philanthropy. Campaign donors become members of the Widening Circles Society and businesses and civic groups who donate become Partners in Philanthropy.

Investment Managers

The Community Foundation worked with the following investment and financial managers in 2021-2022:

Accolade Partners	Dodge & Cox	Intrinsic Edge Capital	RBC Wealth Management
Auldbrass Partners	Eagle Capital Management	Management LLC	Sandy Spring Bank
Artisan Partners	The Family Heritage	Invesco	Primis Bank
Base 10 Partners	Trust Company	JLL Income Property Trust	State Street Global Advisors
Management LLC	First Eagle Investment	MacKay Shields	StepStone Group
Bedrock Fund	Management, Inc.	Maryland Financial Planners	Thornburg
Management LLC	First United Bank & Trust	Merrill Lynch	Investment Management
Black Rock	FCB Bank, A Division	Middletown Valley Bank	Valstone Partners, LLC
Brown Advisory	of ACNB Bank	Morgan Stanley	Vanguard
Constitution Capital	Friess Associates	Morgan Stanley Private	Wasatch Global Investors
Partners LLC	Glouston Capital Partners LLC	Wealth Management	Wells Fargo Advisors
Crestline Offshore	Golub Capital	PNC Institutional Investments	William Blair
Associates, LTD	Harbor Funds	Prudential	WCM International
			Management

Custodian: Wilmington Trust/M&T Bank

For more information about these investment managers, their rates of return or their fees, please contact the Community Foundation at 301.695.7660.